



## **DEMO REGIONAL MEDICAL CENTER**

**BRENTWOOD, TENNESSEE**

**Unaudited Financial Statements**

**for**

**12 months ended June 30, 2021**

**Prepared and Submitted for Board Approval by:**

**My Name**

**CFO**

**DEMO REGIONAL MEDICAL CENTER****BRENTWOOD, TENNESSEE****For the Month Ended: 6/30/2021****TABLE OF CONTENTS****DEMO**

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## DEMO REGIONAL MEDICAL CENTER

## EXECUTIVE SUMMARY

Fiscal Year Ending: 6/30/2021



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## BALANCE SHEET

ASSET	YTD	Prior FYE
	6/30/2021	6/30/2020
Current Assets	\$30,739,839	\$23,795,079
Assets Whose Use is Limited	\$0	\$0
Property, Plant & Equipment (Net)	\$23,042,474	\$25,674,605
Other Assets	\$0	\$0
<b>Total Unrestricted Assets</b>	<b>\$53,782,313</b>	<b>\$49,469,684</b>
Restricted Assets		
<b>Total Assets</b>	<b>\$53,782,313</b>	<b>\$49,469,684</b>
<b>LIABILITIES &amp; NET ASSETS</b>		
Current Liabilities	\$23,799,795	\$25,142,947
Long-Term Debt	\$0	\$0
Other Long-Term Liabilities	\$0	\$0
<b>Total Liabilities</b>	<b>\$23,799,795</b>	<b>\$25,142,947</b>
Net Assets	\$29,979,230	\$24,326,739
<b>Total Liabilities and Net Assets</b>	<b>\$53,779,025</b>	<b>\$49,469,686</b>

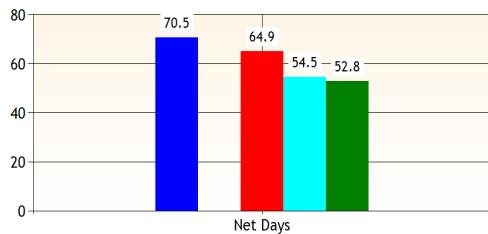
## STATEMENT OF REVENUE AND EXPENSES - YTD

	6/30/2021		YEAR TO DATE	
	ACTUAL	BUDGET	ACTUAL	BUDGET
Gross Patient Revenues	\$16,081,282	\$13,784,795	\$181,814,027	\$171,540,930
Discounts and Allowances	(9,915,760)	(9,351,223)	(116,383,018)	(118,112,914)
Bad Dbt & Char. C. Write-Offs	(1,443,576)	0	(8,911,443)	0
Net Patient Revenues	\$4,721,946	\$4,433,572	\$56,519,566	\$53,428,016
Other Operating Revenue	\$6,542,591	\$842,496	\$17,183,121	\$8,681,802
<b>Total Operating Revenues</b>	<b>\$11,264,537</b>	<b>\$5,276,068</b>	<b>\$73,702,687</b>	<b>\$62,109,818</b>
Salaries, Benefits & Contr. Lbr	\$2,498,841	\$2,787,846	\$32,024,378	\$33,700,802
Purchased Serv & Phys Fees	\$667,020	\$916,449	\$12,236,026	\$10,997,388
Supply Expenses	\$1,660,279	\$841,831	\$13,437,663	\$10,101,972
Other Operating Expenses	\$912,950	\$599,185	\$7,832,255	\$7,190,220
Depreciation & Interest Exp.	\$247,526	\$422,711	\$4,900,857	\$5,072,532
<b>Total Expenses</b>	<b>\$5,986,616</b>	<b>\$5,568,022</b>	<b>\$70,431,179</b>	<b>\$67,062,914</b>
<b>NET OPERATING SURPLUS</b>	<b>\$5,277,921</b>	<b>(\$291,954)</b>	<b>\$3,271,508</b>	<b>(-\$4,953,096)</b>
Non-Operating Revenue/(Exp.)	\$4,985	\$2,084	\$2,380,983	\$5,025,008
<b>TOTAL NET SURPLUS</b>	<b>\$5,282,906</b>	<b>(-\$289,870)</b>	<b>\$5,652,491</b>	<b>\$71,912</b>

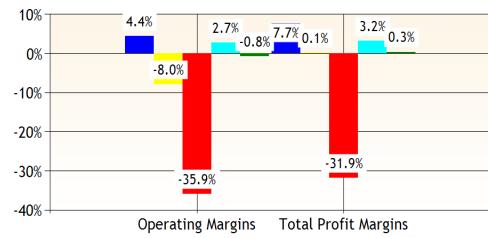
## KEY STATISTICS AND RATIOS

	6/30/2021		YEAR TO DATE	
	ACTUAL	BUDGET	ACTUAL	BUDGET
Total Acute Discharges	68	123	1231	1468
Average Acute Length of Stay	3.2	3.0	3.0	2.9
Total Emergency Room Visits	1,222	1,224	13,382	14,470
Outpatient Visits	4,791	4,660	55,518	57,001
Total Surgeries	136	231	2,035	2,851
Total Worked FTE's	315.86	0.00	345.55	0.00
Total Paid FTE's	373.40	0.00	395.87	0.00
Net Revenue Change from PY	126.63%	6.14%	23.22%	3.84%
EBIDA - 12 Month Rolling Avg.			11.08%	0.19%
Current Ratio			1.29	
Total Adult Avg. Daily Census	7.2	12.2	10.0	11.7

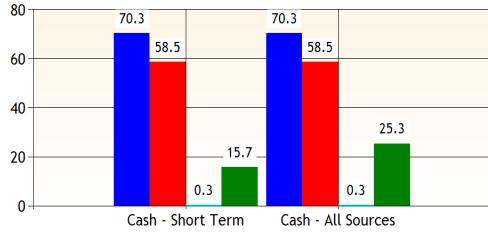
## NET DAYS IN ACCOUNTS RECEIVABLE



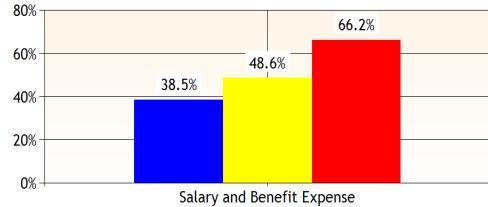
## HOSPITAL MARGINS



## DAYS CASH ON HAND



## SALARY AND BENEFIT EXPENSE AS A PERCENTAGE OF NET REVENUE



DEMO REGIONAL MEDICAL CENTER	6/30/2021
Budget	6/30/2021
Prior FYE	6/30/2020
Tennessee	All Hospital
Rural <\$90 Million Net Revenue	All Hospital

## FINANCIAL STRENGTH INDEX

1.21 Good

- Greater than 3.0 = Excellent
- 0.0 to 3.0 = Good
- (2.0) to 0.0 = Fair
- Less than (2.0) = Poor

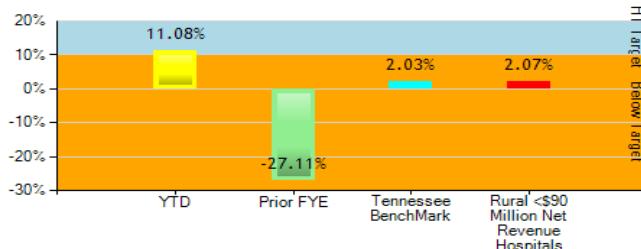
## DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021

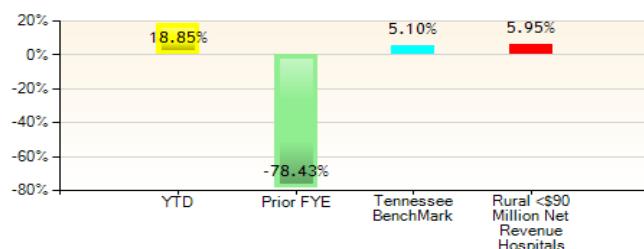
## EBIDA

Above Target Area Is Favorable



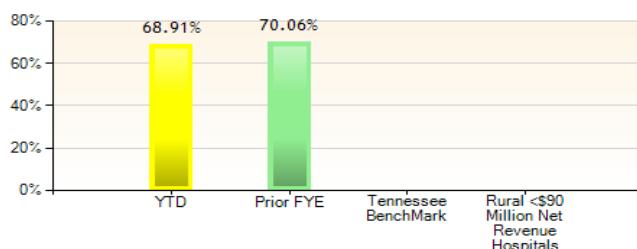
## Return on Equity

Increasing Values Favorable

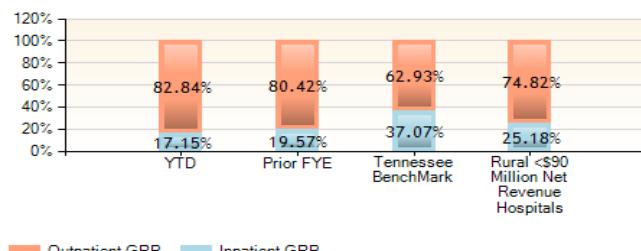


## Revenue Deductions Percentage

Lower Values Favorable

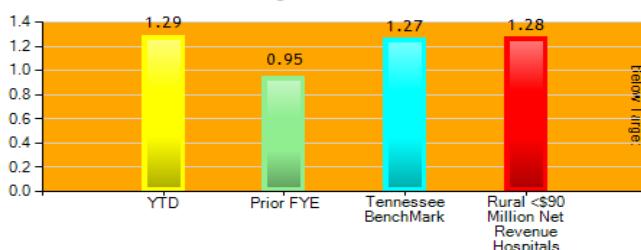


## Inpatient &amp; Outpatient Gross Revenue Percentage



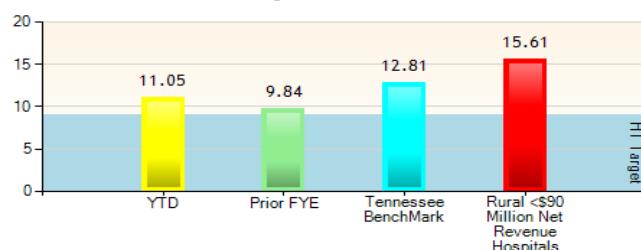
## Current Ratio

Above Target Area Is Favorable



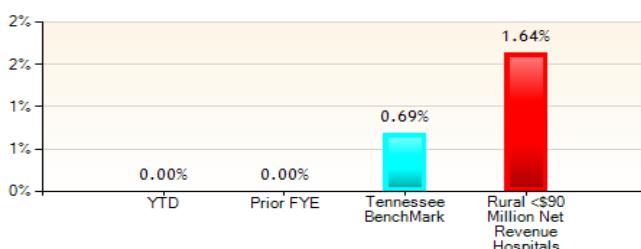
## Average Age of Plant

Inside Target Area Is Favorable



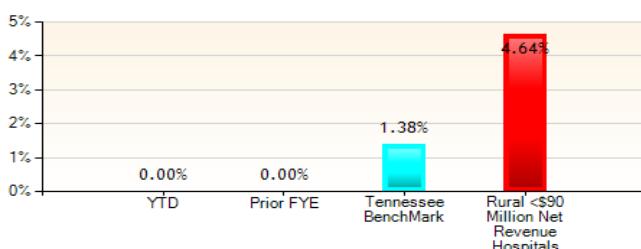
## Long Term Debt to Equity

Decrease Values Favorable



## Long Term Debt to Capitalization

Decrease Values Favorable



Note 1 - 6/30/2021 Optum report (2019 median data), for all hospitals within the state regardless of size.

Note 2 - 6/30/2021 Optum report (2019 median data), for all U. S. hospitals this type and size.

Note 3 - Individual state data was not available for the debt service coverage ratio therefore regional data was used. (Northeast, East North Central, South, Near West, Far West)

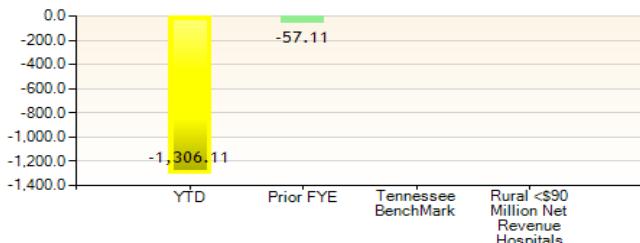
## DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021

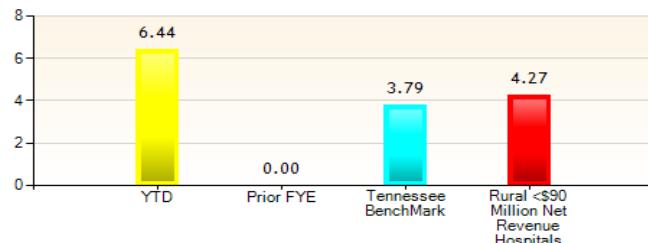
## Debt Service Coverage Ratio

Above Target Area Is Favorable



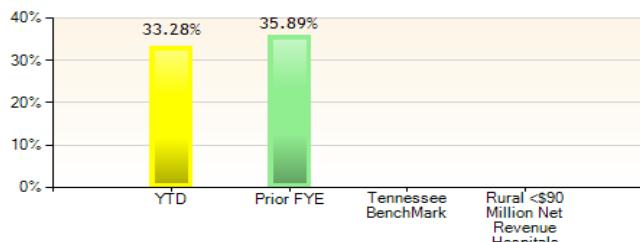
## Paid FTE's per Adjusted Occupied Bed

Lower Values Favorable



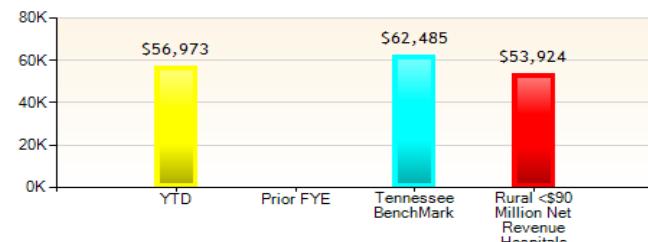
## Salaries as a % of Total Expenses

Lower Values Favorable



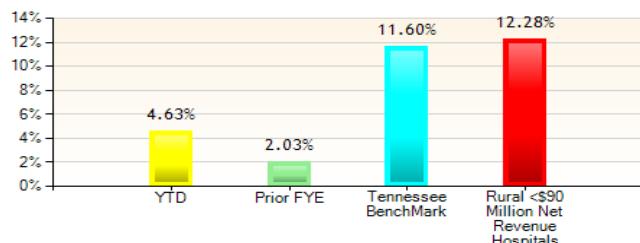
## Salary Expense per FTE

Lower Values Favorable



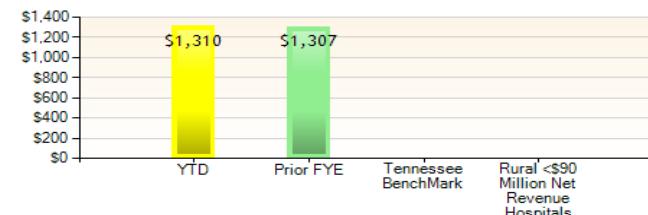
## Bad Debt Write-Off Percentage

Decreasing Values Favorable



## Supply Expense per Adjusted Discharge - Case Mix Index Adjusted

Decreasing Values Favorable



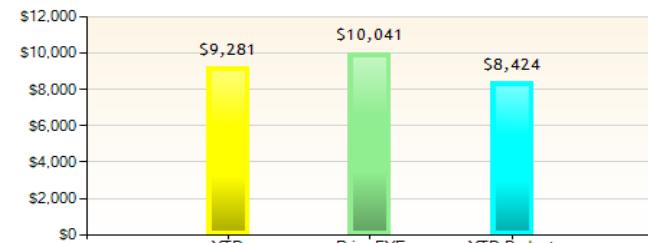
## Net Revenue Per Adjusted Discharge

Increasing Values Favorable



## Operating Expense Per Adjusted Discharge

Decreasing Values Favorable



Note 1 - 6/30/2021 Optum report (2019 median data), for all hospitals within the state regardless of size.

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Note 3 - Individual state data was not available for the debt service coverage ratio therefore regional data was used. (Northeast, East North Central, South, Near West, Far West)

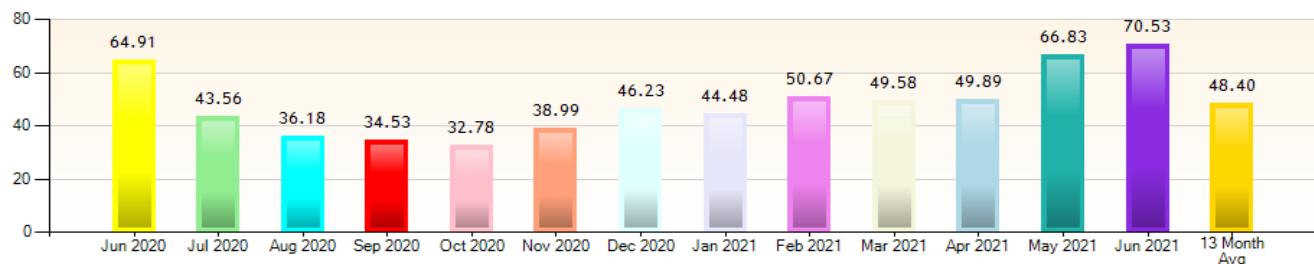
## DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021

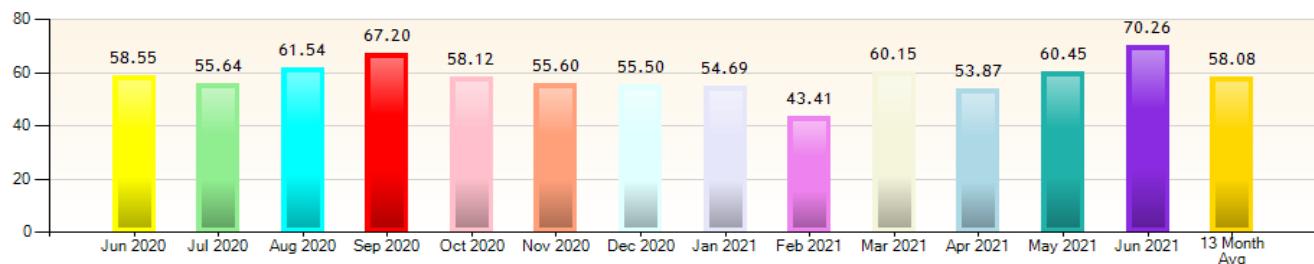
## Net Days in Accounts Receivable

Decreasing Values Favorable



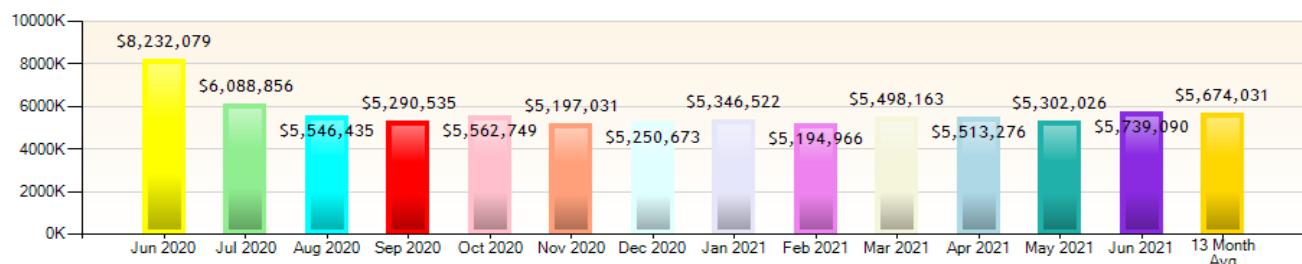
## Days Cash on Hand - All Sources

Increasing Values Favorable



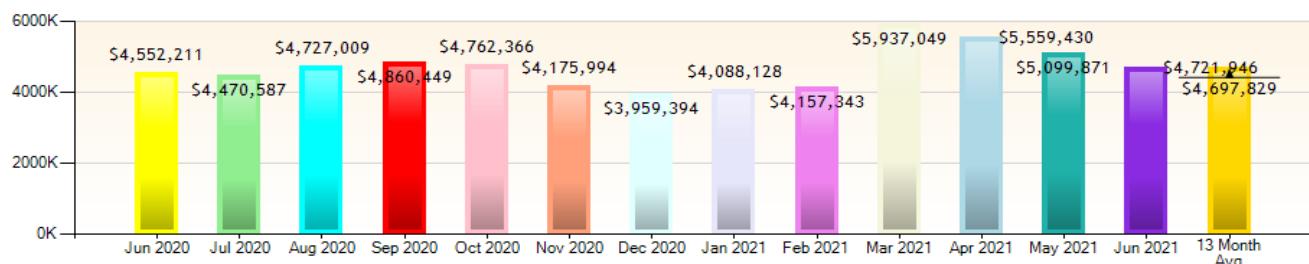
## Monthly Operating Expenses less Depreciation and Interest

Decreasing Values Favorable



## Monthly Net Patient Revenue

Increasing Values Favorable



# STATEMENT OF OPERATIONS - CURRENT MONTH

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## DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021



	CURRENT MONTH				
	Actual 6/30/2021	Budget 6/30/2021	Variance (+/-)	Variance %	Prior Year 6/30/2020
<b>Gross Patient Revenue</b>					
Inpatient Revenue	\$1,736,643	\$2,771,416	(\$1,034,773)	-37.34%	\$2,557,183
Inpatient Psych/Rehab Revenue	\$15,615	\$130,473	(\$114,858)	-88.03%	\$46,910
Outpatient Revenue	\$13,565,002	\$10,164,336	\$3,400,666	33.46%	\$11,439,945
Clinic Revenue	\$764,022	\$718,570	\$45,452	6.33%	\$705,254
<b>Total Gross Patient Revenue</b>	<b>\$16,081,282</b>	<b>\$13,784,795</b>	<b>\$2,296,487</b>	<b>16.66%</b>	<b>\$14,749,292</b>
<b>Deductions From Revenue</b>					
Discounts and Allowances	(\$9,431,742)	(\$9,351,223)	(\$80,519)	-0.86%	(\$9,666,682)
Clinic Provider Allowances	(\$484,018)	\$0	(\$484,018)	100.00%	(\$473,112)
Bad Debt Write-Offs	(\$1,425,789)	\$0	(\$1,425,789)	100.00%	(\$20,712)
Charity Care Write-Offs	(\$17,787)	\$0	(\$17,787)	100.00%	(\$36,575)
<b>Total Deductions From Revenue</b>	<b>(\$11,359,336)</b>	<b>(\$9,351,223)</b>	<b>(\$2,008,113)</b>	<b>-21.47%</b>	<b>(\$10,197,081)</b>
<b>Net Patient Revenue</b>					
	<b>\$4,721,946</b>	<b>\$4,433,572</b>	<b>\$288,374</b>	<b>6.50%</b>	<b>\$4,552,211</b>
Other Operating Revenue	\$6,542,591	\$842,496	\$5,700,095	676.57%	\$418,206
<b>Total Operating Revenue</b>	<b>\$11,264,537</b>	<b>\$5,276,068</b>	<b>\$5,988,469</b>	<b>113.50%</b>	<b>\$4,970,417</b>
<b>Operating Expenses</b>					
Salaries and Wages	\$1,471,749	\$1,854,982	\$383,233	20.66%	\$2,041,903
Salaries - Clinic Providers	\$285,864	\$291,404	\$5,540	1.90%	\$262,726
Fringe Benefits	\$422,818	\$592,267	\$169,449	28.61%	\$582,697
Contract Labor	\$318,410	\$49,193	(\$269,217)	-547.27%	\$424,121
Physicians Fees	\$346,438	\$356,354	\$9,916	2.78%	\$662,233
Purchased Services	\$297,057	\$549,632	\$252,575	45.95%	\$842,110
Legal Fees	\$23,525	\$10,463	(\$13,062)	-124.84%	\$17,555
Supply Expense	\$1,660,279	\$841,831	(\$818,448)	-97.22%	\$2,716,218
Utilities	\$132,219	\$88,269	(\$43,950)	-49.79%	\$92,080
Repairs and Maintenance	\$307,799	\$213,335	(\$94,464)	-44.28%	\$260,973
Insurance Expense	\$141,077	\$79,042	(\$62,035)	-78.48%	\$105,479
All Other Operating Expenses	\$242,686	\$122,759	(\$119,927)	-97.69%	\$151,588
Leases and Rentals	\$89,169	\$95,780	\$6,611	6.90%	\$72,396
Depreciation and Amortization	\$244,261	\$421,044	\$176,783	41.99%	\$427,104
Interest Expense (Non-Governmental Providers)	\$3,265	\$1,667	(\$1,598)	-95.86%	(\$16,248)
<b>Total Operating Expenses</b>	<b>\$5,986,616</b>	<b>\$5,568,022</b>	<b>(\$418,594)</b>	<b>-7.52%</b>	<b>\$8,642,935</b>
<b>Net Operating Surplus/(Loss)</b>	<b>\$5,277,921</b>	<b>(\$291,954)</b>	<b>\$5,569,875</b>	<b>-1,907.79%</b>	<b>(\$3,672,518)</b>
<b>Non-Operating Revenue:</b>					
Investment Income	\$1,652	\$2,084	(\$432)	-20.73%	
Other Non-Operating Revenue/(Expenses)	\$3,333	\$3,333	\$333,300.00%		(\$3,434,992)
<b>Total Non Operating Revenue/(Expense)</b>	<b>\$4,985</b>	<b>\$2,084</b>	<b>\$2,901</b>	<b>139.20%</b>	<b>(\$3,434,992)</b>
<b>Total Net Surplus/(Loss)</b>	<b>\$5,282,906</b>	<b>(\$289,870)</b>	<b>\$5,572,776</b>	<b>-1,922.51%</b>	<b>(\$7,107,510)</b>
Increase/(Decrease) in Unrestricted Net Assets	\$5,282,906	(\$289,870)	\$5,572,776	-1,922.51%	(\$7,107,510)
Operating Margin	46.85%	-5.53%			-73.88%
Total Profit Margin	46.89%	-5.49%			-142.99%
EBIDA	49.05%	2.47%			-65.62%

# STATEMENT OF OPERATIONS - YEAR-TO-DATE

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## DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021



	YEAR-TO-DATE				
	Actual 6/30/2021	Budget 6/30/2021	Variance (+/-)	Variance %	Prior Year 6/30/2020
<b>Gross Patient Revenue</b>					
Inpatient Revenue	\$29,492,795	\$31,630,387	(\$2,137,592)	-6.76%	\$31,891,369
Inpatient Psych/Rehab Revenue	\$357,501	\$577,750	(\$220,249)	-38.12%	\$3,616,166
Outpatient Revenue	\$142,450,872	\$130,493,181	\$11,957,691	9.16%	\$130,988,052
Clinic Revenue	\$9,512,859	\$8,839,612	\$673,247	7.62%	\$8,207,482
<b>Total Gross Patient Revenue</b>	<b>\$181,814,027</b>	<b>\$171,540,930</b>	<b>\$10,273,097</b>	<b>5.99%</b>	<b>\$174,703,069</b>
<b>Deductions From Revenue</b>					
Discounts and Allowances	(\$110,074,331)	(\$118,112,914)	\$8,038,583	6.81%	(\$112,565,864)
Clinic Provider Allowances	(\$6,308,687)	\$0	(\$6,308,687)	630,868,700.0	(\$5,327,263)
Bad Debt Write-Offs	(\$8,425,108)	\$0	(\$8,425,108)	0.00%	(\$3,560,921)
Charity Care Write-Offs	(\$486,335)	\$0	(\$486,335)	-	(\$949,140)
<b>Total Deductions From Revenue</b>	<b>(\$125,294,461)</b>	<b>(\$118,112,914)</b>	<b>(\$7,181,547)</b>	<b>-6.08%</b>	<b>(\$122,403,188)</b>
<b>Net Patient Revenue</b>					
<b>Other Operating Revenue</b>	<b>\$56,519,566</b>	<b>\$53,428,016</b>	<b>\$3,091,550</b>	<b>5.79%</b>	<b>\$52,299,881</b>
<b>Total Operating Revenue</b>	<b>\$17,183,121</b>	<b>\$8,681,802</b>	<b>\$8,501,319</b>	<b>97.92%</b>	<b>\$7,509,356</b>
<b>Total Operating Revenue</b>	<b>\$73,702,687</b>	<b>\$62,109,818</b>	<b>\$11,592,869</b>	<b>18.67%</b>	<b>\$59,809,237</b>
<b>Operating Expenses</b>					
Salaries and Wages	\$19,768,754	\$22,259,034	\$2,490,280	11.19%	\$25,600,309
Salaries - Clinic Providers	\$3,670,783	\$3,496,848	(\$173,935)	-4.97%	\$3,582,275
Fringe Benefits	\$5,799,519	\$7,107,204	\$1,307,685	18.40%	\$7,693,651
Contract Labor	\$2,785,322	\$837,716	(\$1,947,606)	-232.49%	\$6,286,376
Physicians Fees	\$4,387,215	\$4,276,248	(\$110,967)	-2.59%	\$4,838,346
Purchased Services	\$7,600,859	\$6,595,584	(\$1,005,275)	-15.24%	\$6,638,237
Legal Fees	\$247,952	\$125,556	(\$122,396)	-97.48%	\$97,483
Supply Expense	\$13,437,663	\$10,101,972	(\$3,335,691)	-33.02%	\$13,489,575
Utilities	\$1,125,791	\$1,059,228	(\$66,563)	-6.28%	\$1,028,000
Repairs and Maintenance	\$3,149,211	\$2,560,020	(\$589,191)	-23.02%	\$3,123,519
Insurance Expense	\$1,024,016	\$948,504	(\$75,512)	-7.96%	\$976,744
All Other Operating Expenses	\$1,533,332	\$1,473,108	(\$60,224)	-4.09%	\$1,504,568
Leases and Rentals	\$999,905	\$1,149,360	\$149,455	13.00%	\$1,165,758
Depreciation and Amortization	\$4,908,937	\$5,052,528	\$143,591	2.84%	\$5,028,485
Interest Expense (Non-Governmental Providers)	(\$8,080)	\$20,004	\$28,084	140.39%	\$241,786
<b>Total Operating Expenses</b>	<b>\$70,431,179</b>	<b>\$67,062,914</b>	<b>(\$3,368,265)</b>	<b>5.02%</b>	<b>\$81,295,112</b>
<b>Net Operating Surplus/(Loss)</b>	<b>\$3,271,508</b>	<b>(\$4,953,096)</b>	<b>\$8,224,604</b>	<b>-166.05%</b>	<b>(\$21,485,875)</b>
<b>Non-Operating Revenue:</b>					
Investment Income	\$33,481	\$25,008	\$8,473	33.88%	
Other Non-Operating Revenue/(Expenses)	\$2,347,502	\$5,000,000	(\$2,652,498)	-53.05%	\$2,407,005
<b>Total Non Operating Revenue/(Expense)</b>	<b>\$2,380,983</b>	<b>\$5,025,008</b>	<b>(\$2,644,025)</b>	<b>-52.62%</b>	<b>\$2,407,005</b>
<b>Total Net Surplus/(Loss)</b>	<b>\$5,652,491</b>	<b>\$71,912</b>	<b>\$5,580,579</b>	<b>7,760.29%</b>	<b>(\$19,078,870)</b>
<b>Increase/(Decrease in Unrestricted Net Assets</b>	<b>\$5,652,491</b>	<b>\$71,912</b>	<b>\$5,580,579</b>	<b>7,760.29%</b>	<b>(\$19,078,870)</b>
<b>Operating Margin</b>	<b>4.43%</b>	<b>-7.97%</b>			<b>-35.92%</b>
<b>Total Profit Margin</b>	<b>7.66%</b>	<b>0.11%</b>			<b>-31.89%</b>
<b>EBIDA</b>	<b>11.08%</b>	<b>0.19%</b>			<b>-27.11%</b>

## DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021

	ASSETS				
	Current Month 6/30/2021	Prior Month 5/31/2021	Variance +/-	Variance %	Prior YE 6/30/2020
<b>Current Assets</b>					
Cash and Cash Equivalents	\$12,612,920	\$10,787,765	\$1,825,155	16.92%	\$12,200,159
Gross Patient Accounts Receivable	\$45,150,603	\$46,482,072	(\$1,331,469)	-2.86%	\$23,973,269
Less: Bad Debt and Allowance Reserves	(\$33,229,635)	(\$34,426,491)	\$1,196,856	3.48%	(\$18,451,507)
Net Patient Accounts Receivable	\$11,920,968	\$12,055,581	(\$134,613)	-1.12%	\$5,521,762
Other Receivables	\$1,731,951	\$1,401,505	\$330,446	23.58%	\$1,871,704
Inventories	\$2,066,881	\$2,293,044	(\$226,163)	-9.86%	\$2,111,790
Prepaid Expenses	\$2,407,119	\$2,090,271	\$316,848	15.16%	\$2,089,664
<b>Total Current Assets</b>	<b>\$30,739,839</b>	<b>\$28,628,166</b>	<b>\$2,111,673</b>	<b>7.38%</b>	<b>\$23,795,079</b>
<b>Assets Whose Use is Limited</b>					
<b>Total Limited Use Assets</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>#Error</b>	<b>\$0</b>
<b>Property, Plant, and Equipment</b>					
Land and Land Improvements	\$1,383,665	\$1,383,665	\$0	0.00%	\$1,383,666
Building and Building Improvements	\$33,629,241	\$33,637,271	(\$8,030)	-0.02%	\$32,375,755
Equipment	\$42,249,460	\$42,365,044	(\$115,584)	-0.27%	\$41,191,294
Construction In Progress	\$36,300	\$36,300	\$0	0.00%	\$71,144
Gross Property, Plant, and Equipment	\$77,298,666	\$77,422,280	(\$123,614)	-0.16%	\$75,021,859
Less: Accumulated Depreciation	(\$54,256,192)	(\$54,011,931)	(\$244,261)	-0.45%	(\$49,347,254)
<b>Net Property, Plant, and Equipment</b>	<b>\$23,042,474</b>	<b>\$23,410,349</b>	<b>(\$367,875)</b>	<b>-1.57%</b>	<b>\$25,674,605</b>
<b>Other Assets</b>					
<b>Total Other Assets</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>\$0</b>
<b>TOTAL UNRESTRICTED ASSETS</b>	<b>\$53,782,313</b>	<b>\$52,038,515</b>	<b>\$1,743,798</b>	<b>3.35%</b>	<b>\$49,469,684</b>
<b>TOTAL ASSETS</b>	<b>\$53,782,313</b>	<b>\$52,038,515</b>	<b>\$1,743,798</b>	<b>3.35%</b>	<b>\$49,469,684</b>

## DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021

	LIABILITIES AND FUND BALANCE				
	Current Month 6/30/2021	Prior Month 5/31/2021	Variance +/-	Variance %	Prior YE 6/30/2020
<b>Current Liabilities</b>					
Accounts Payable	\$5,158,419	\$4,472,524	(\$685,895)	-15.34%	\$5,353,651
Accrued Payroll	\$570,428	\$466,034	(\$104,394)	-22.40%	\$572,209
Accrued Payroll Taxes	\$98,026	\$91,268	(\$6,758)	-7.40%	\$123,824
Accrued Benefits	\$1,592,505	\$1,631,127	\$38,622	2.37%	\$1,671,428
Accrued Pension Expense (Current Portion)	\$0	\$40,079	\$40,079	100.00%	\$79,622
Other Current Liabilities	\$16,380,417	\$20,641,155	\$4,260,738	20.64%	\$17,337,127
<b>Total Current Liabilities</b>	<b>\$23,799,795</b>	<b>\$27,342,187</b>	<b>\$3,542,392</b>	<b>12.96%</b>	<b>\$25,142,947</b>
<b>Long Term Debt</b>					
Less: Current Portion Of Long Term Debt	\$0	\$0	\$0	0.00%	\$0
<b>Total Long Term Debt (Net of Current)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>\$0</b>
<b>Other Long Term Liabilities</b>					
<b>Total Other Long Term Liabilities</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>\$0</b>
<b>TOTAL LIABILITIES</b>	<b>\$23,799,795</b>	<b>\$27,342,187</b>	<b>\$3,542,392</b>	<b>12.96%</b>	<b>\$25,142,947</b>
<b>Net Assets:</b>					
Without Donor Restrictions	\$24,326,739	\$24,326,739	\$0	0.00%	\$43,405,609
Net Revenue/(Expenses)	\$5,652,491	\$369,585	(\$5,282,906)	-1429.42%	(\$19,078,870)
<b>Total Net Assets</b>	<b>\$29,979,230</b>	<b>\$24,696,324</b>	<b>(\$5,282,906)</b>	<b>-21.39%</b>	<b>\$24,326,739</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$53,779,025</b>	<b>\$52,038,511</b>	<b>(\$1,740,514)</b>	<b>-3.34%</b>	<b>\$49,469,686</b>

## DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021



	Current Month	YTD
	Jun 30, 2021	Jun 30, 2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net Income (Loss)	\$5,282,906	\$5,652,491
Adjustments to Reconcile Net Income to Net Cash		
Provided by Operating Activities:		
Depreciation	\$244,261	\$4,908,937
(Increase)/Decrease in Net Patient Accounts Receivable	\$134,613	(\$6,399,206)
(Increase)/Decrease in Other Receivables	(\$330,446)	\$139,753
(Increase)/Decrease in Inventories	\$226,163	\$44,909
(Increase)/Decrease in Pre-Paid Expenses	(\$316,848)	(\$317,455)
(Increase)/Decrease in Other Current Assets	\$0	\$0
Increase/(Decrease) in Accounts Payable	\$685,895	(\$195,232)
Increase/(Decrease) in Notes and Loans Payable	\$0	\$0
Increase/(Decrease) in Accrued Payroll and Benefits	\$32,451	(\$186,124)
Increase/(Decrease) in Accrued Expenses	\$0	(\$5,086)
Increase/(Decrease) in Patient Refunds Payable	\$0	\$0
Increase/(Decrease) in Third Party Advances/Liabilities	\$0	\$0
Increase/(Decrease) in Other Current Liabilities	(\$4,260,738)	(\$956,710)
<b>Net Cash Provided by Operating Activities:</b>	<b>\$1,698,257</b>	<b>\$2,686,277</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of Property, Plant and Equipment	\$123,614	(\$2,276,806)
(Increase)/Decrease in Other Limited Use Assets	\$0	\$0
(Increase)/Decrease in Limited Use Cash and Investments	\$0	\$0
(Increase)/Decrease in Other Assets	\$0	\$0
<b>Net Cash Used by Investing Activities</b>	<b>\$123,614</b>	<b>(\$2,276,806)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Increase/(Decrease) in Bond/Mortgage Debt	\$0	\$0
Increase/(Decrease) in Capital Lease Debt	\$0	\$0
Increase/(Decrease) in Other Long Term Liabilities	\$0	\$0
<b>Net Cash Used for Financing Activities</b>	<b>\$0</b>	<b>\$0</b>
<b>(INCREASE)/DECREASE IN RESTRICTED ASSETS</b>		
Net Increase/(Decrease) in Cash	\$1,821,871	\$409,471
Cash, Beginning of Period	\$10,787,765	\$12,200,159
Cash, End of Period	\$12,609,636	\$12,609,630

## DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

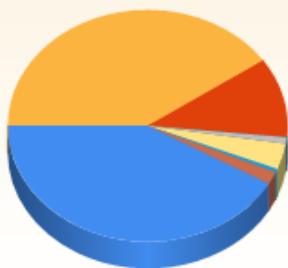
For the Month Ended: 6/30/2021



	Actual	Target
Net Days in Accounts Receivable	70.53	50.00 or <
Gross Days in Unbilled Revenue - Discharges Not Final Billed	3.16	3.0 or <
Gross Days in Unbilled Revenue - Final Billed Not Submitted to Payer	0.73	1.0 or <
Number of Days Gross Revenue in Credit Balances	(2.76)	< 1.0
Charity Care as a % of Gross Patient Revenue -	0.11%	NO DATA
	Year- To-Date	0.26%
Bad Debts as a % of Gross Patient Revenue -	8.86%	0.00%
	Year- To-Date	4.63%
Collections as a Percentage of Net Patient Revenue -	158.64%	100% or >
	Year- To-Date	95.37%
Percentage of Accounts Receivable > 60 Days	60.14%	< 6%
Percentage of Accounts Receivable > 90 Days -	22.48%	< 10%
	Insurance	47.40%
	Medicaid	77.18%
	All Others	58.95%
% of Claims Denied - Partial Pay -	0.00%	< 2%
	Year- To-Date	0.00%
% of Claims Denied - Zero Pay -	0.00%	< 2%
	Year- To-Date	0.00%
% Denials Overturned By Appeal -	0.00%	100%
	Year- To-Date	0.00%
% of Collections Received at Point of Service -	13.70%	20% or >
	Year- To-Date	14.00%
Cost to Collect as a % of Cash Collections -	1.69%	< 5%
	Year- To-Date	4.70%
Late Charges as a % of Total Charges -	0.00%	0%
	Year- To-Date	0.00%
% of Patient Encounters Pre-Registered -	0.00%	20%
	Year- To-Date	0.00%
% of Insurance Registrations Verified -	NO DATA	100%
	Year- To-Date	NO DATA
% of Accounts Pre- Authorized for Service	NO DATA	100%
	Year- To-Date	NO DATA

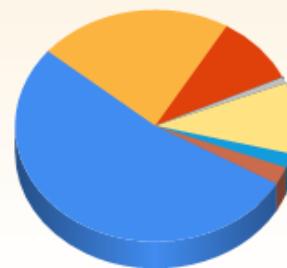
**DEMO REGIONAL MEDICAL CENTER**  
**BRENTWOOD, TENNESSEE**  
**For the Month Ended: 6/30/2021**

Inpatient Month



Medicare - 41.70%	Champus/TriCare - 0.00%
Medicaid - 40.38%	Commercial Insurance - 3.61%
Blue Cross - 11.15%	Self Pay - 0.47%
HMO/PPO - 0.00%	All Others - 1.77%
Workers Comp. - 0.90%	

Outpatient Month



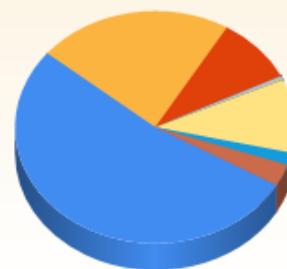
Medicare - 52.77%	Champus/TriCare - 0.00%
Medicaid - 22.39%	Commercial Insurance - 9.85%
Blue Cross - 9.62%	Self Pay - 1.99%
HMO/PPO - 0.00%	All Others - 2.47%
Workers Comp. - 0.88%	

Inpatient YTD



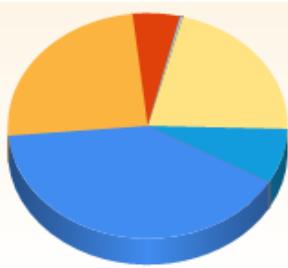
Medicare - 51.87%	Champus/TriCare - 0.00%
Medicaid - 27.94%	Commercial Insurance - 8.71%
Blue Cross - 5.85%	Self Pay - 0.94%
HMO/PPO - 0.00%	All Others - 4.60%
Workers Comp. - 0.05%	

Outpatient YTD



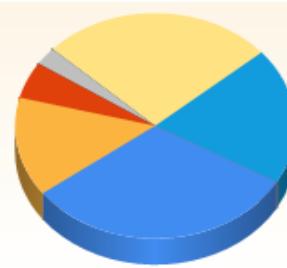
Medicare - 52.63%	Champus/TriCare - 0.00%
Medicaid - 22.55%	Commercial Insurance - 10.25%
Blue Cross - 9.18%	Self Pay - 1.72%
HMO/PPO - 0.00%	All Others - 3.06%
Workers Comp. - 0.57%	

Inpatient Prior FYE



Medicare - 40.25%	Champus/TriCare - 0.00%
Medicaid - 24.65%	Commercial Insurance - 21.38%
Blue Cross - 5.46%	Self Pay - 7.91%
HMO/PPO - 0.00%	All Others - 0.00%
Workers Comp. - 0.32%	

Outpatient Prior FYE



Medicare - 31.47%	Champus/TriCare - 0.00%
Medicaid - 14.21%	Commercial Insurance - 26.78%
Blue Cross - 5.29%	Self Pay - 19.62%
HMO/PPO - 0.00%	All Others - 0.00%
Workers Comp. - 2.59%	

